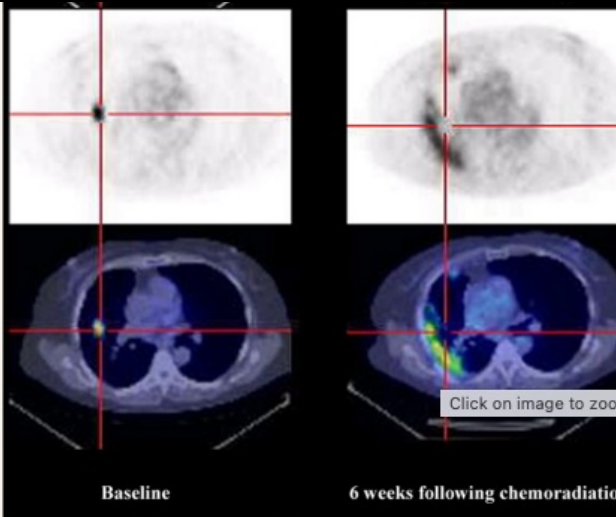


PET SCAN APPLICATIONS; HOSPITAL MANAGEMENT POV



Hans Wijaya
Cyclotek Pharmaceutical
Indonesia



PSiFTek
UGM
Pusat Studi Industri Farmasi
dan Teknologi Kesehatan UGM



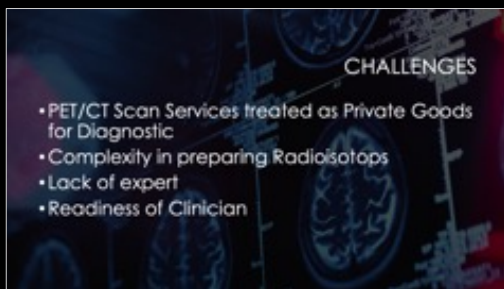
PKMK
FK-KMK UGM



POINTS



- Changing Landscape
- Innovations in Precision Medicine
- Indonesia Challenge
- Strategizing the Hospitals



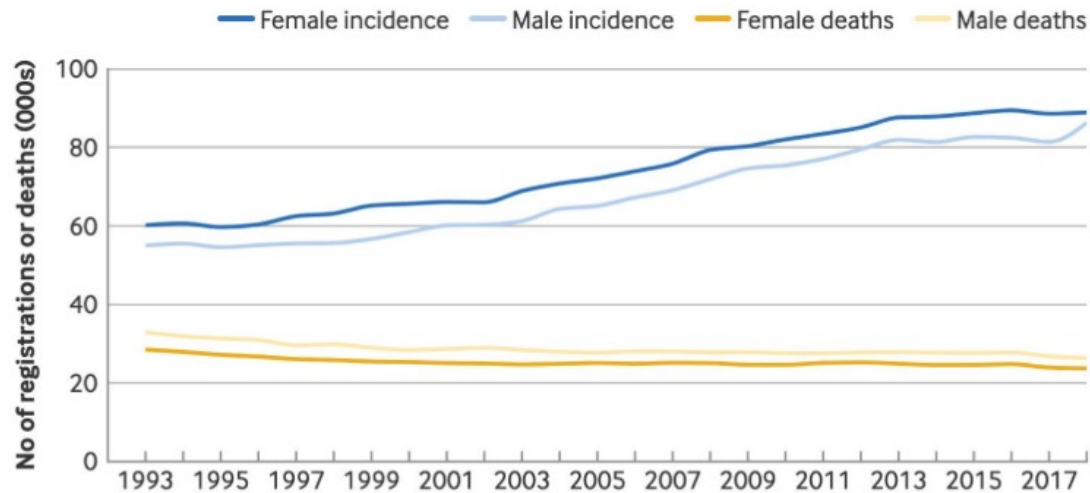
UNDERSTANDING LANDSCAPES

Number of newly diagnosed cancer cases and deaths in the UK for all cancers*



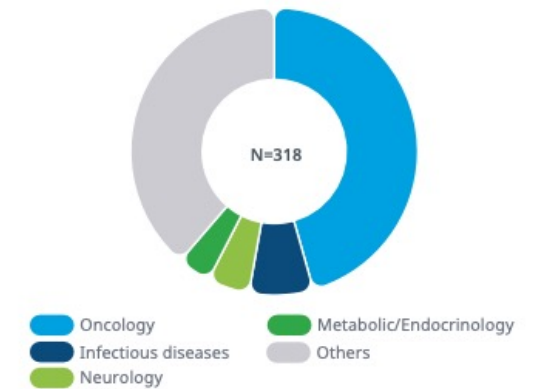
In people aged 35-69 years between 1993 and 2018

*International Classification of Diseases (10th revision) codes C00-C97, excluding non-melanoma skin cancer for incidence (C44)



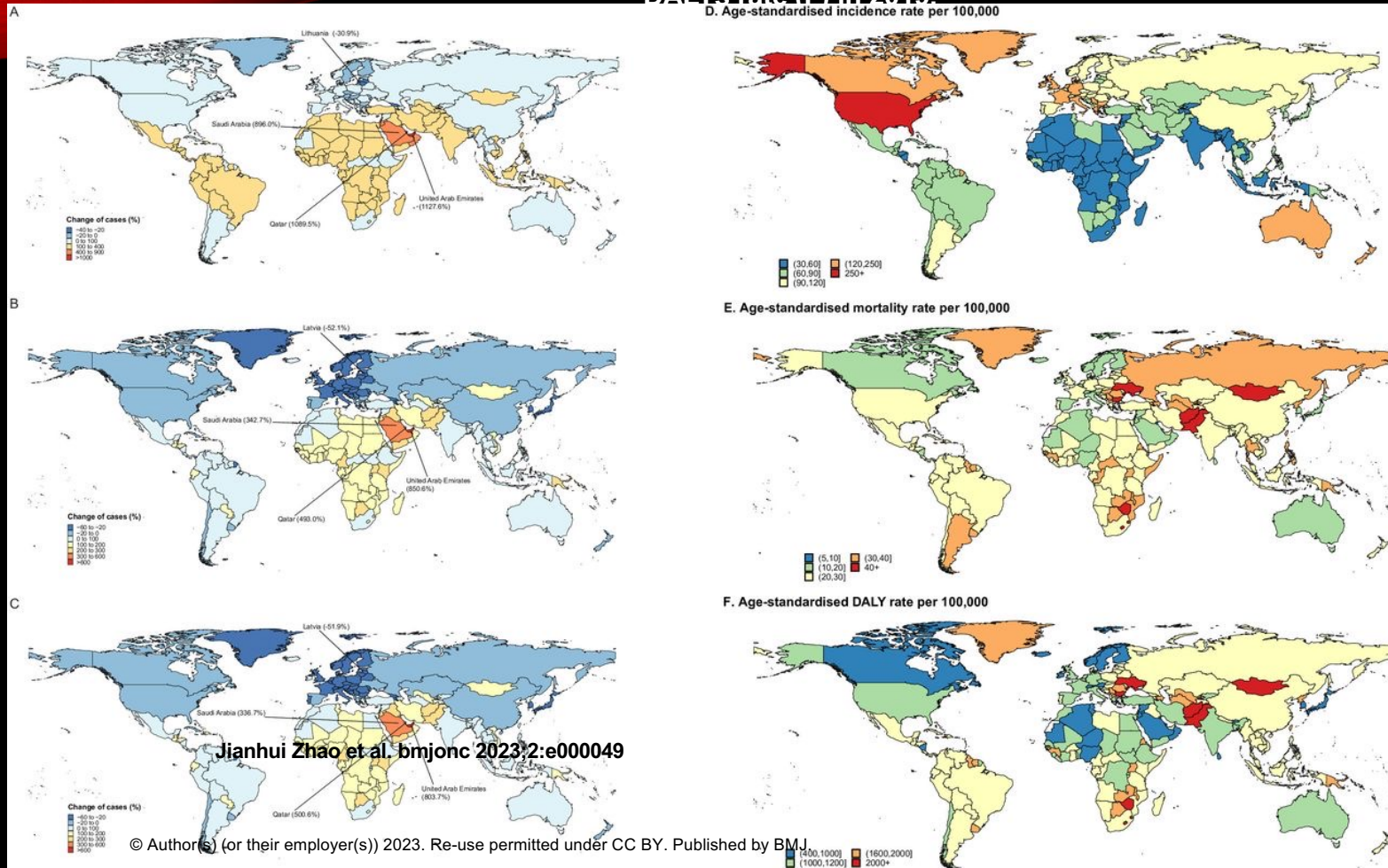
9 in 10 women who die from cervical cancer live in low- and middle-income countries²¹

2023 deals by indication



Source: IQVIA Pharma Deals, Jan 2024.

Among 204 countries and territories, the relative change of incident (A), death (B) and DALYs (C) cases of early-onset cancers from 1990 to 2019, and ASIR (D), ASDR (E), age-standardised DALYs rate (F) in 2019.



Jianhui Zhao et al. *bmjonc* 2023;2:e000049

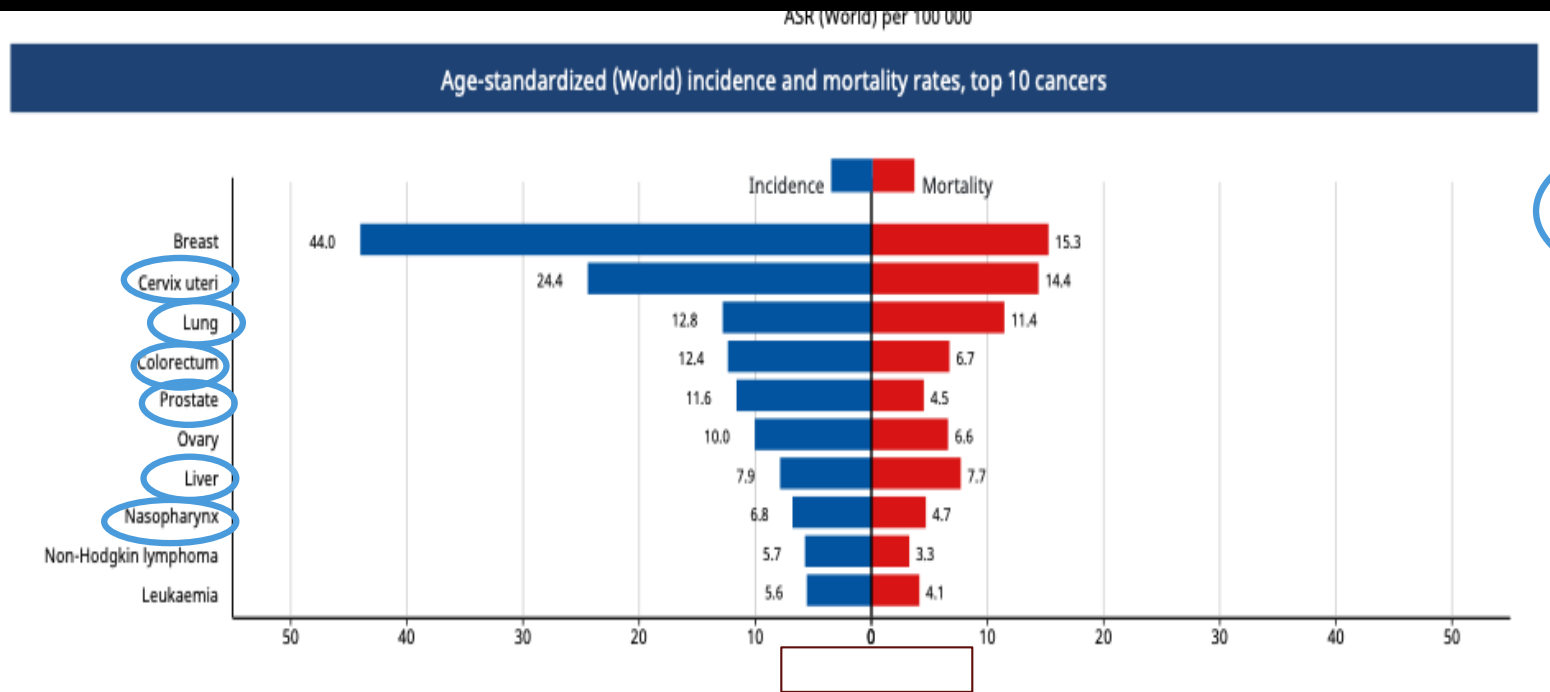
© Author(s) (or their employer(s)) 2023. Re-use permitted under CC BY. Published by BMJ

Exhibit 46: Comparison of trial duration to phase-change duration (years) in key disease areas, 2014–2023



Source: IQVIA Pipeline Intelligence, Dec 2023; Citeline Trialtrove, IQVIA Institute, Jan 2024.

Incidence and Mortality

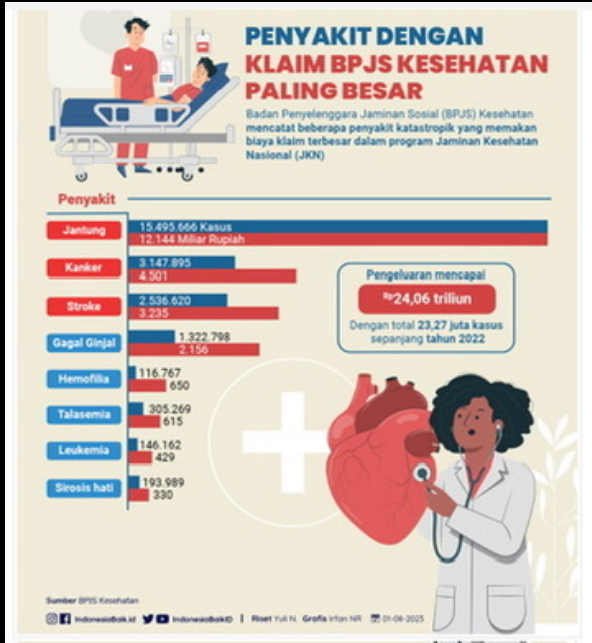


Late Stage Diagnosis

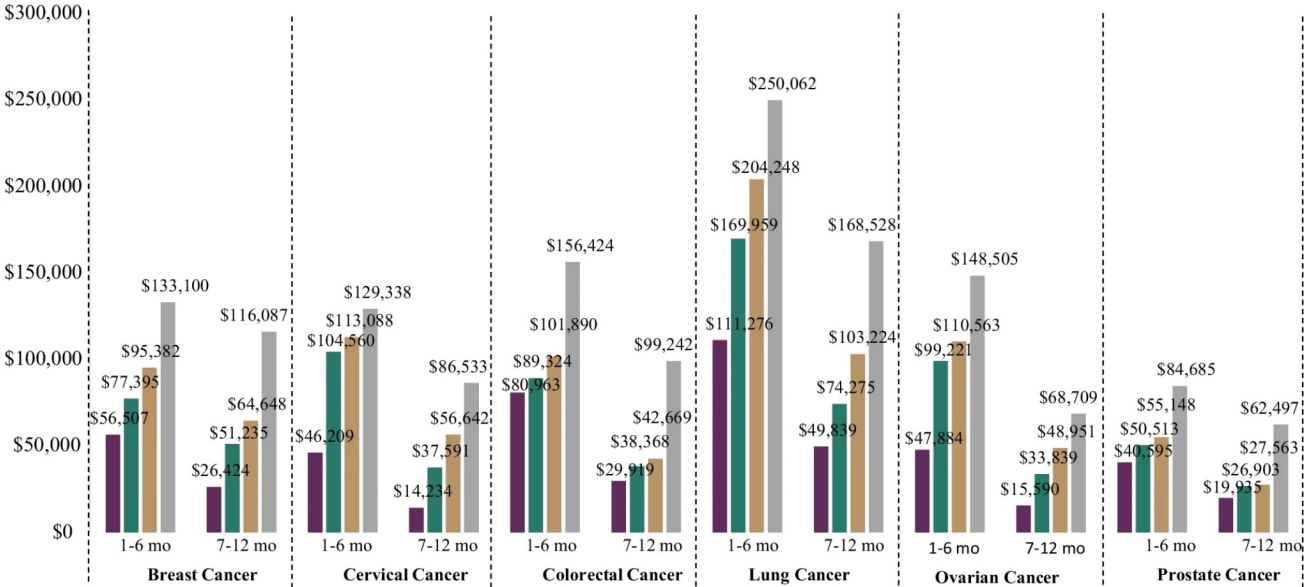


Facts 2022

Breast Ca 5 yrs Survival Rate	51.07 %	91%
Average Initial Stage Diagnose of Breast Cancer	2-3	1-2



From: Increased healthcare costs by later stage cancer diagnosis



Opportunity Loss Up to 45%



PRECISION MEDICINE



Diagnostic:

Morphological → Cell → Atomic
PET/CT/MR Scan

Familial → Genomic

Next Genome Sequencing



Therapy:

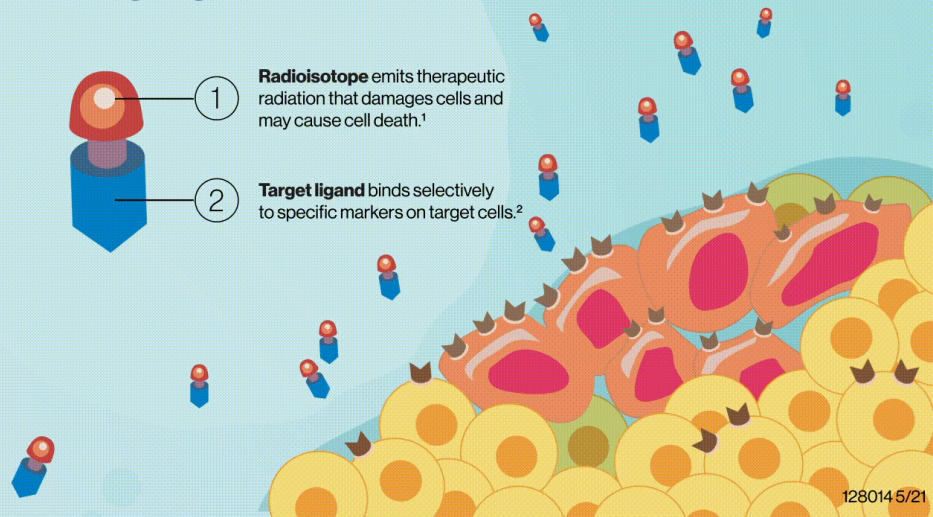
Targeted Chemotherapy

ImmunoTherapy

Targeted Radiotherapy

Radioligand Therapy

RADIOLIGAND THERAPY



References: 1. Jadvar H. Targeted radionuclide therapy: an evolution toward precision cancer treatment. *AJR Am J Roentgenol.* 2017;209(2):277-288. 2. Jurcic JG, Wong JYC, Knox SJ, et al. Targeted radionuclide therapy. In: Tepper JE, Foote RE, Michalski JM, eds. *Gunderson & Tepper's Clinical Radiation Oncology*. 5th ed. Elsevier, Inc; 2021;71(3):209-249.

Radioligand therapy

Radioligand therapy is an innovative approach to treating certain types of cancer. It delivers radiation to specifically targeted cancer cells, with a minimal effect on healthy cells.

Radioligand therapy has shown clinical benefit in treating certain tumor types and is being studied extensively in others

RLTs have shown clinical benefit in advanced GEP-NETs and PSMA-positive metastatic prostate cancer; Several trials are underway for other advanced cancers

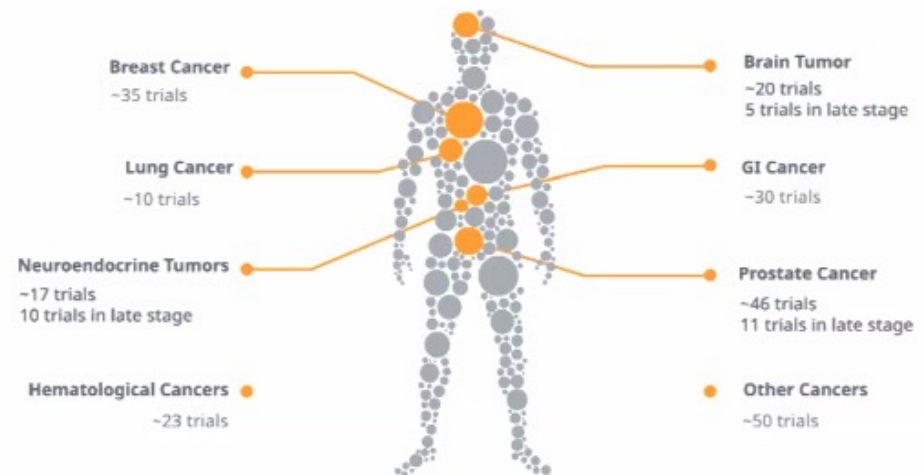
Novartis radioligand therapy Lutathera® demonstrated statistically significant and clinically meaningful progression-free survival in first line advanced gastroenteropancreatic neuroendocrine tumors (GEP-NETs)

Dec 26, 2023

European Commission approves Pluvicto® for prostate cancer

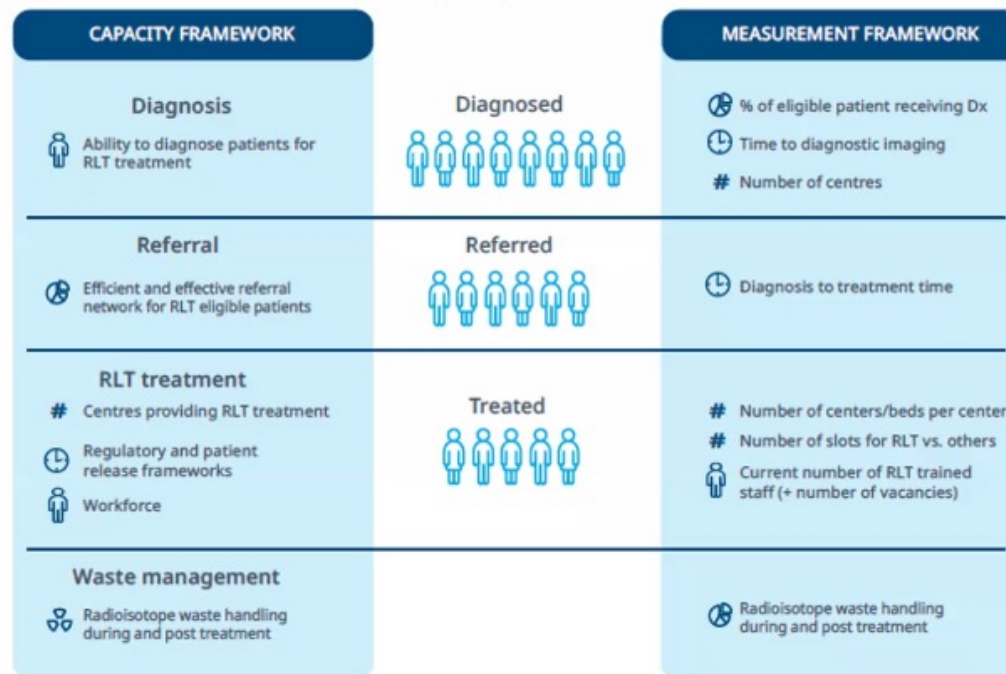
The European Commission has approved Pluvicto® as the first targeted radioligand therapy for advanced prostate cancer, based on significant results from the Phase III VISION trial.

● All cancers: ~225 trials underway



As demand for RLT use potentially increases, understanding readiness and capacity for diagnosis and treatment will be crucial

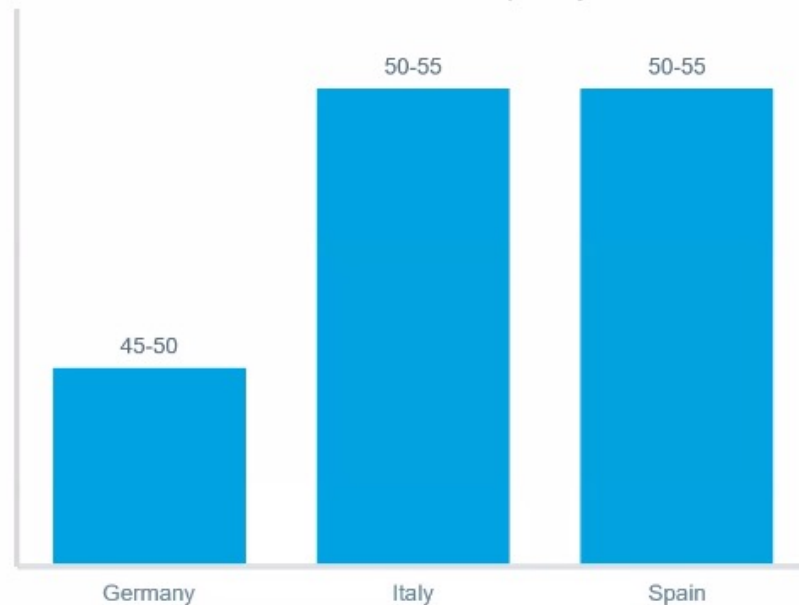
An initial estimation of the capacity for RLT diagnosis and treatment was made using public sources and through discussions with industry experts



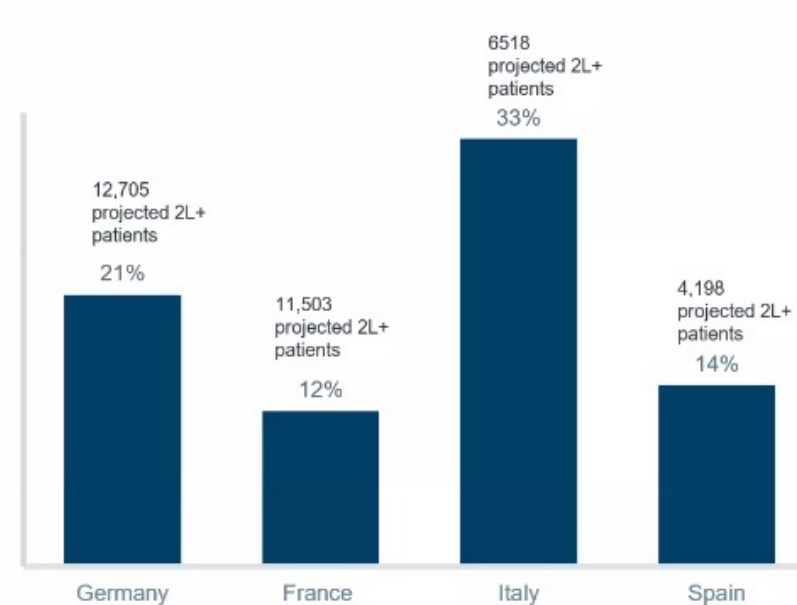
Source: IQVIA research and discussions with industry professionals in each country, and hospital and physician input
 Abbreviation: HCS = healthcare system

The share of mCRPC eligible patients that receive a PSMA test ranges between 12 and 33% across countries studied

Number of identified diagnostic centers with PSMA capability



Percentage of 2L+ mCRPC patients tested for PSMA; Q3+Q4 2023



■ # of identified RLI centers with PSMA capability

■ % of 2nd Line mCRPC patients receiving PSMA testing

Source: IQVIA research and discussions with industry professionals, and hospital and physician input; IQVIA Oncology Dynamics - Pluvicto Monthly Tracker - MAT Q4 2023

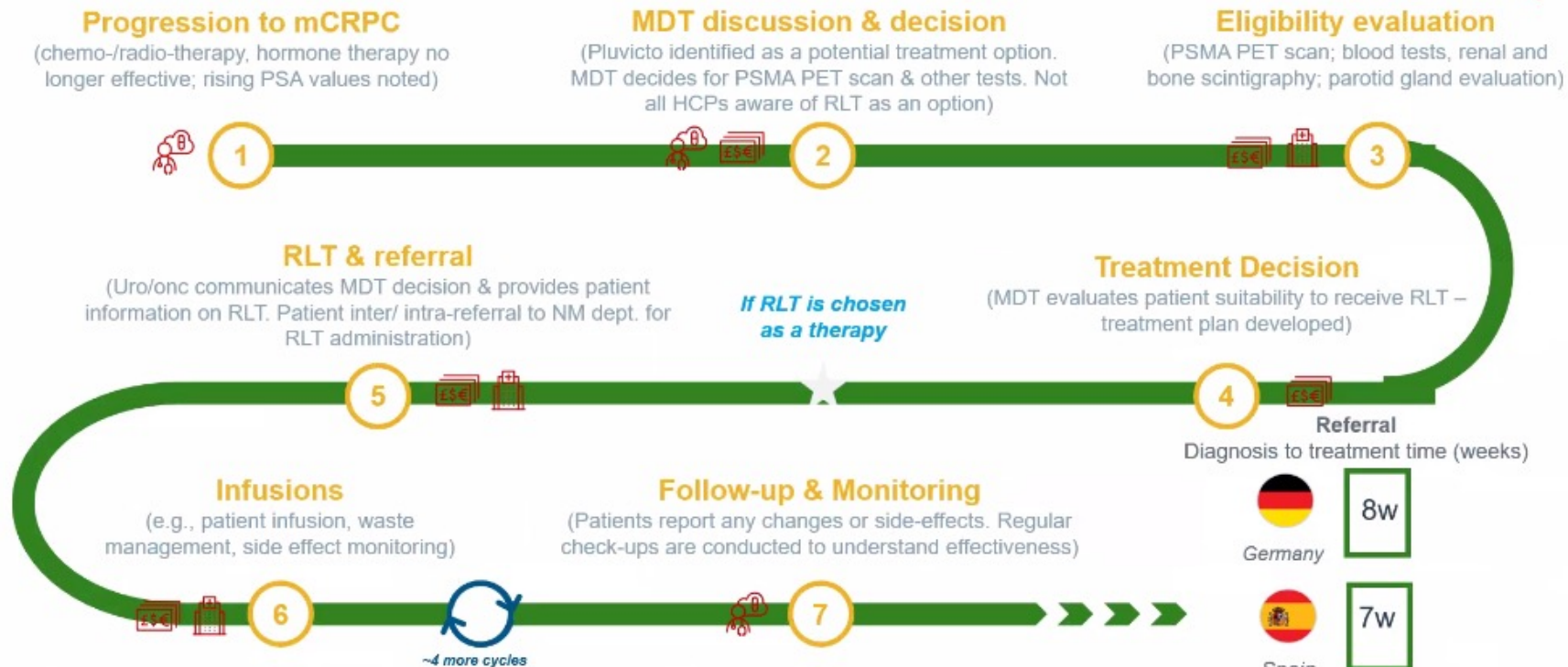
Notes: Mapping diagnostic centers in listed countries is an on-going effort and current number is based on discussions with industry professionals. Overall RLI diagnostics may be understated across all geographies. Data for France is excluded where more recent data is available based on French Capacity Study.

Abbreviation: RLI= radioligand imaging

In Germany and Spain, time from diagnosis to treatment is estimated at 7-8 weeks

Diagnosis to treatment time for lutetium (^{177}Lu) vipivotide tetraxetan, 2023

Illustrative and simplified



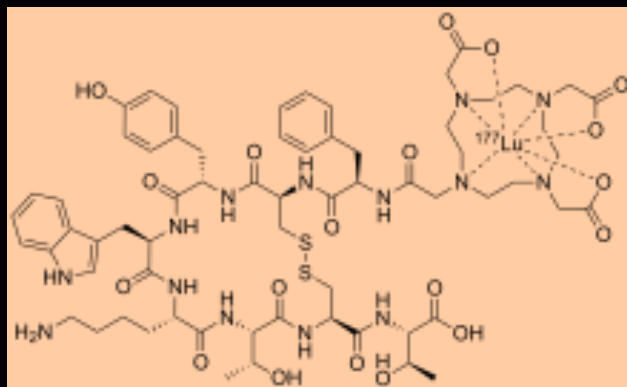
Source: IQVIA research and discussions with industry professionals, and hospital and physician input
Notes: Diagnosis to treatment time data not available for Italy and France. This data is based on best estimates from industry professionals.

Lutathera for Neuroendocrine Tumors

Lutathera is a peptide receptor radioligand/radionuclide therapy (approved by the FDA in 2018) specifically for patients with gastroenteropancreatic neuroendocrine tumors (GEP-NETs) that have somatostatin hormone receptors (SSTR). The radioisotope is Lu-177 and the ligand is a SSTR on the surface of tumor cells.

Skeletal formula of Lu-177

Lu-177 is produced by bombarding the stable isotope Yb-176 (which is found in monazite sand as well as the ores euxenite and xenotime) with neutrons. Yb-176 turns into Yb-177 which is unstable and has a half life of 1.9 hours so it quickly decays into the medical isotope Lu-177. For mass production, it is better to produce Yb-176 through fission reactors. This is the indirect production method and requires elaborate radiochemical separation, purification, and results in large amounts of radioactive waste. The direct method of producing Lu-177 is by performing neutron irradiation on Lu-176 to Lu-177. This is an inexpensive and effective method to produce Lu-177. In the United States, the main place that Lu-177 is produced is the University of Missouri Research Reactor.

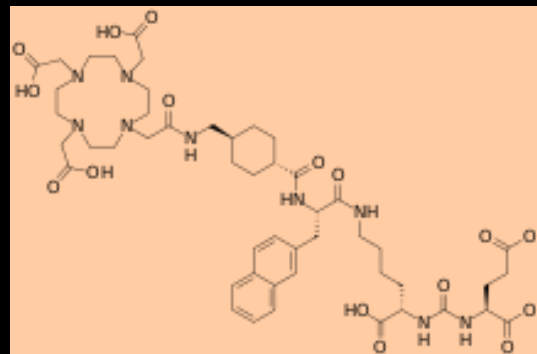


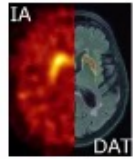
Pluvicto and Xofigo for Prostate Cancer

Pluvicto also uses Lu-177 as the radioisotope (which is a beta emitter that decays to Hf-177) but its ligand is a prostate-specific membrane antigen (PSMA) targeted ligand as this radioligand therapy addresses metastatic prostate cancer.^[42] It was FDA approved in 2022. The difference between Lutathera and Pluvicto is shown in the chemical linkages in the images above. The production, transportation, and storage is the same as Lutathera. The therapy is administered intravenously through gravity, syringe, or a Peristaltic Infusion Pump.^[43] The major warnings include renal toxicity, infertility in males, and embryo/fetal harm. General side effects of this radioligand therapy include fatigue, nausea, dry mouth, anemia, decreased appetite, and constipation. Regular blood tests and imaging post-therapy are needed to see if the radioligand therapy is working and its side effects.

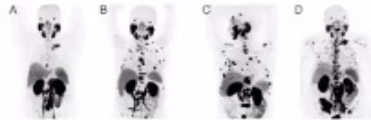
Chemical structure of Pluvicto

The benefits of Pluvicto include delaying tumor growth, extending life by about 20 months,^[44] and destroying tumor cells by damaging the DNA inside those cells. Xofigo, a radioligand therapy that was FDA approved in 2013, uses Radium-223 dichloride as the radioisotope, but its ligand varies from Pluvicto. Pluvicto only attacks cancer cells expressing PSMA, but Xofigo attacks all bone metastases. Qualified patients are 30% less likely





From Health Data Hub (HDH) partnership ...



...to real-world RLT registry

- Major interest for the (re)use of health data, with promising perspectives of AI :
 - for research & innovation, to measure therapeutic effects in real life
 - but also for medical organizations, to improve accessibility and quality of care
- Firstly requiring qualitative collection of health data:
 - Audit of the French Nuclear Medicine Centres Capability
 - National/regional activity survey for nuclear imaging and therapy, coordinated by Prof. O. Couturier, with a response rate >95% for more than 10 years, describing the numbers of examinations and treatments carried out by typology, and associated resources: www.cnp-mn.fr/sfmn-accueil/enquete_nationale_annuelle/
 - Early access program for ¹⁷⁷Lu-PSMA:
- The creation in 2019 of the public interest group “Health Data Hub” (HDH) demonstrates a significant French public investment for the reuse of health data and structuring the ecosystem
- SFMN/HDH partnership since 2022, initially for neuroimaging, with the ambition to extend it to RLT, contractually supported by a project manager (Imad Bousaid), a health DPO (Dr Data) and a CRO imaging platform (Pixilib)

Next step

Implementation of a real-world ¹⁷⁷Lu-PSMA registry
as we did for ¹⁷⁷LuDOTATATE in endocrine tumours (Epilunet) and meningioma (Melute)

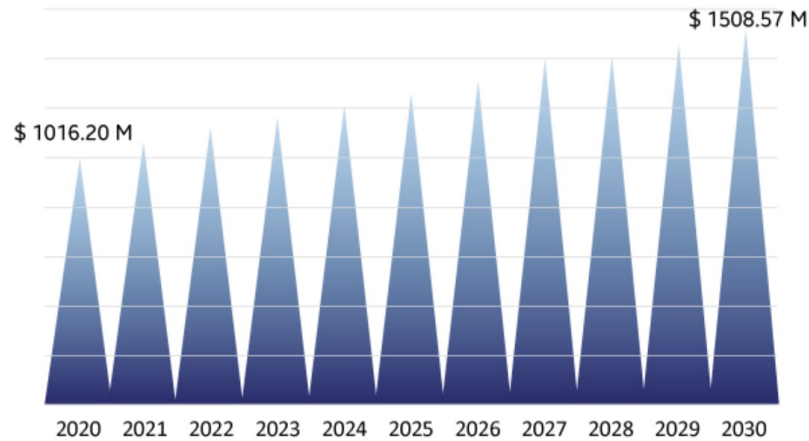
PET CT SCAN OUTLOOK



6 Scan/ 1000 Pop
4.500 average/day

Global Positron Emission Tomography Devices Market

Based on Market Share (USD Million)



Global Positron Emission Tomography Market



CAGR : 4.03%



NORTH AMERICA
42.27%

The global positron emission tomography market will witness a robust CAGR of 4.03%, valued at \$1057.15 million in 2021, expected to appreciate and reach \$1508.56 million by 2030.

H Hydrogen																	He Helium				
Li Lithium	Be Beryllium															B Boron	C Carbon	N Nitrogen	O Oxygen	F Fluorine	Ne Neon
Na Sodium	Mg Magnesium															Al Aluminium	Si Silicon	P Phosphorus	S Sulfur	Cl Chlorine	Ar Argon
K Potassium	Ca Calcium	Sc Scandium	Ti Titanium	V Vanadium	Cr Chromium	Mn Manganese	Fe Iron	Co Cobalt	Ni Nickel	Cu Copper	Zn Zinc	Ga Gallium	Ge Germanium	As Arsenic	Se Selenium	Br Bromine	Kr Krypton				
Rb Rubidium	Sr Strontium	Y Yttrium	Zr Zirconium	Nb Niobium	Mo Molybdenum	Tc Technetium	Ru Ruthenium	Rh Rhodium	Pd Palladium	Ag Silver	Cd Cadmium	In Indium	Sn Tin	Sb Antimony	Te Tellurium	I Iodine	Xe Xenon				
Cs Caesium	Ba Barium	La Lanthanum	Hf Hafnium	Ta Tantalum	W Tungsten	Re Rhenium	Os Osmium	Ir Iridium	Pt Platinum	Au Gold	Hg Mercury	Tl Thallium	Pb Lead	Bi Bismuth	Po Polonium	At Astatine	Rn Radon				
Fr Francium	Ra Radium	Ac Actinium	Rf Rutherfordium	Db Dubnium	Sg Seaborgium	Bh Bohrium	Hs Hassium	Mt Meitnerium	Ds Darmstadtium	Rg Roentgenium	Cn Copernicium	Nh Nihonium	Fl Flerovium	Mc Moscovium	Lv Livermorium	Ts Tennessine	Og Oganesson				

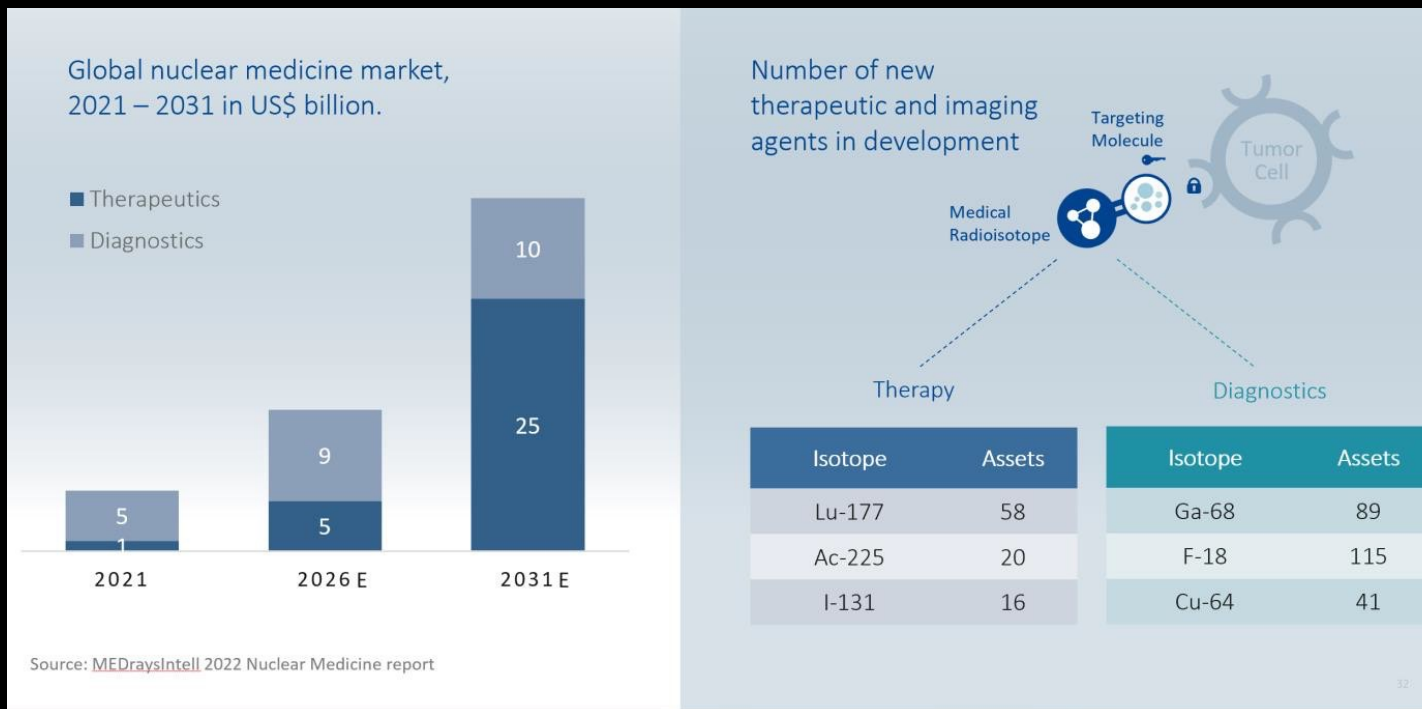
- PET
- Beta Therapy
- Auger e⁻ Therapy
- SPECT
- Alpha Therapy



Ce Cerium	Pr Praseodymium	Nd Neodymium	Pm Promethium	Sm Samarium	Eu Europium	Gd Gadolinium	Tb Terbium	Dy Dysprosium	Ho Holmium	Er Erbium	Tm Erbium	Yb Ytterbium	Lu Lutetium
Th Thorium	Pa Protactinium	U Uranium	Np Neptunium	Pu Plutonium	Am Americium	Cm Curium	Bk Berkelium	Cf Californium	Es Einsteinium	Fm Fermium	Md Mendelevium	No Nobelium	Lr Lawrencium

RADIOPHARMACEUTICALS AND THERANOSTICS

- FASTEST GROWING MAINSTREAM CANCER CARE SOLUTION



Global evolution of radiopharmaceutical market

THE FACTS



Parameter	Indonesia	Australia
Procedures Price (AUD)	1.300-2.300	900-1.100
Downtime	20%	<10%
Investment Cost PET Scan (AUD)	+/- 10.000.000	3.500.000
Average Volume/ Day	+/- 2-6	+/- 10-20

The background of the slide is a dark blue and black image featuring several axial brain scan slices. Overlaid on these scans are various technical text elements in white and yellow, including 'FoV 199-22', '296-512', 'Tra>Cor(6.1)>Sag(1.5)', 'W 128', 'C 66', 'AF', 'RFP', '5cm', and 'R'. The word 'CHALLENGES' is prominently displayed in large, white, sans-serif capital letters in the upper right quadrant.

CHALLENGES

- PET/CT Scan Services treated as Private Goods for Diagnostic
- Complexity in preparing Radioisotops
- Lack of expert
- Readiness of Clinician

IMPACT

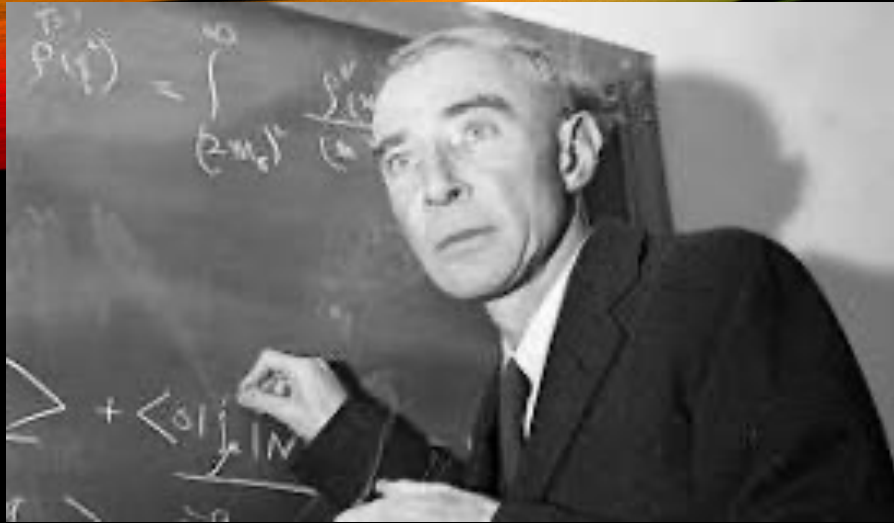
- Quality and Innovation for cancer care are low.
- Late Staging initial Diagnostic → Cost of Healthcare dominantly for Complication Treatment
- Mortality High
- Capital outflow



STRATEGIZING

- Build Precision Med **Ecosystem**
- Screening, Diagnostic, Monitoring Therapy
- Outsourced Radioisotops Supplies





It is Harder to Heal rather
than to Kill

J. Robert Oppenheimer